

# Franchise Value Proposition

## There is something unique about Consult

Our people, our processes and our value propositions are aligned to ensure long-term financial success for clients and financial advisers. We achieve this while creating an environment that fosters growth, innovation, teamwork, and professionalism. Our franchise support model has been carefully designed to assist financial advisers in transitioning into the new world of financial advice. We want to become your partner in building a successful and sustainable advisory practice, fit for the future.

## **About Consult**

Consult is a large and well-respected financial planning and advisory group that provides independent and comprehensive financial planning and advice solutions, as well as bespoke investment management services to clients and their businesses.



## Why Join Consult?

- Build equity while earning an income with our compelling remuneration model
- Grow your practice through capital assistance
- Build a sustainable and profitable business with a solid succession plan
- Run an entrepreneurial business backed by a reputable brand
- Successfully navigate compliance risks and requirements
- Tap into our team of experts and product provider network (nationally and regionally) to offer truly objective advice
- · Follow a robust financial planning model across all major and niche product categories, including high-net-worth wealth management
- Your success is our success. We get behind every franchise and support you throughout your journey.

## **Contact us**

## MC Theart

General Manager: Cape Province and Free State Cell +27 (0)82 887 9337 Email: mc.theart@consultm.co.za

#### Keith Naidoo

General Manager: Inland Cell +27 (0)83 602 0002 Email: keith.naidoo@consultm.co.za

### Anand Raju

General Manager: Central and KZN Cell +27 (0)81 738 1389 Email: anand.raju@consultm.co.za